

Our Man in the Alps

Discerning buyers favour personalised property service to find their ideal winter home

Investing in alpine property continues to be popular with the UK market. Yet finding the ideal winter home is a challenge for discerning buyers looking for a more bespoke property than those available through new multi-residence developments and leaseback schemes. Buyers wishing to purchase a luxury chalet or apartment are enlisting the help of [Alpine Specialist](#), a personalised property service, to find and buy high-end properties in Europe's most popular ski resorts.

Managing Director Andrew Maude saw the opportunity to offer a tailored ski resort property service to buyers after watching many become frustrated by wasted trips to the Alps to view unsuitable properties and having to deal with the complexities of foreign tax and legal systems. "Looking for a dream home in a European ski resort is a time-consuming and costly exercise for UK-based purchasers. Alpine Specialist offers a holistic service which removes the hassle factor from property finding, purchase, ownership and management."

With 15 years experience working in French and Swiss ski resorts, including the popular snow destinations of Verbier, Chamonix and Courchevel, Mr Maude is able to draw on a well-established network of ski resort contacts to "find the unfindable".

Having intimate first-hand knowledge of Europe's best ski resorts also puts Alpine Specialist in the unique position of being able to suggest the best location for a client's purchase whether they are looking for a second home or an investment opportunity. Property advice from Alpine Specialist is always impartial as they work independently of estate agents and so are able to look for properties that actually fit a client's requirements.

Property search is just one of the services on offer. "Alpine Specialist is on call to our clients to provide support and advice at every stage of the purchase and beyond, from price negotiation to post-completion renovation and decoration. Our clients always save money as well as time."

- Ends -

FOR FURTHER INFORMATION:

Andrew Maude, Alpine Specialist
Tel: +44 (0) 1273 491 558
Email: andrew@alpinespecialist.com
Website: www.alpinespecialist.com

NOTES FOR EDITORS:

1. [Alpine Specialist](#) offers a comprehensive service for all aspects of property purchase, ownership and management in ski resorts in France and Switzerland. Services include:

- bespoke pro-active property search;
- price negotiation;
- assistance with mortgages and financing;
- introductions to legal and tax advisors; and
- post-purchase property renovation and refurbishment

2. [Alpine Specialist](#) works with retained clients spending a minimum of £500,000 on a chalet or apartment in ski resorts in France and Switzerland.

A copy of this press release can be found on the Alpine Specialist [website](#)